



**TRUCKS & TRAILERS
RENTAL & LEASE**

TR GROUP LTD

**Making heavy vehicle fleet
management easy for you**

REAL Torque

January 2018

Contact maintenance for any questions on 0800 80 80 69

TR Group's Swing Components

As discussed in Real Torque October, there are some challenges in the heavy repair industry. One of these challenges is getting vehicles repaired in a reasonable timeframe when they suffer a large component failure.

18 months ago, we decided to really get into further supporting our fleet and our customers by holding our own stock of fast moving large components.

This has grown rapidly and we are now at the point where we are holding in excess of \$300,000 worth of exchange (also known as "swing") components. The stock is held in our purpose built facility in Auckland and we have it packaged ready for immediate dispatch at any time. We have some great arrangements with a couple of freight companies ensuring the quickest possible delivery. All of this helps to relieve pressure on suppliers and also get our gear up and running quicker.



Having these components on hand allows us to be in control of positive outcomes. We can get a vehicle back on the road quicker by asking our suppliers to fit one of our swing components, and we can still allow the supplier the opportunity to rebuild the failed component without the time pressure. We have had great feedback from both suppliers and customers.



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We hold a large variety of components, including:

- ▶ Gearboxes
- ▶ Diffs
- ▶ Complete engines
- ▶ Seats
- ▶ Steering boxes
- ▶ Complete trailer axles both steering and solid beam

We are always reviewing the need to hold parts and we can add to the stock level when we decide we are at risk of excessive downtime or parts supply issues.



Gearboxes



Diff Heads



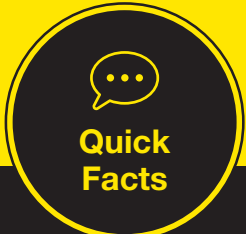
Engine

To monitor the parts availability and their movements, an inventory management system is in place. All stock is labelled and managed as you would expect in a fully functioning parts department. Our team can access this to check availability and to ensure the correct parts are being held.

To date these components have saved us and our customers over 200 days in downtime and counting. It's a story we are pretty proud of!



Steering Box



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▶ 200 days downtime saved.



▶ \$300k stock on hand.



▶ 3 complete engines.



▶ 9 exchange gearboxes.